

SALES MANAGEMENT – AUCTIONEER
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February 8, 2018

Dear Mississippi Angus Association Member,

American Livestock Brokers is pleased to be working with the Mississippi Angus Association on the May 5, 2018 Sale. Enclosed you will find a consignment form for nominating cattle to this sale which you may mail, e-mail or phone. We need the attached form clearly filled out and signed; listing the registration number, name, and tattoo of each lot along with breeding or calving information or any footnote information you desire **by or before March 10, 2018**. Do not mail original registration papers, I will need those on Friday before sale day.

You are invited to advertise in sale catalog by placing an ad describing your cattle operation and/or special information about your consignment. Normally we have printed around 2000+ catalogs and that is a lot of exposure for your program. The benefits greatly outweigh the small ad cost. You do not have to consign to take advantage of this great opportunity; however, if you are a consignor you will get triple advantages: consignor exposure, herd program special information and total ad fee deducted from overall sale expense cost. This is a win-win situation!

☑ Ad prices: Page \$300 ½ Page \$150 ¼ Page \$75 • **Must have ad information and fee by March 10, 2018.**

Cattle consigned must be tested free or pedigree free of AM, NH and CA.

The Mississippi Angus Association Board of Directors, as a matter of record, encourage all consignors selling registered Angus cattle in the Mississippi Angus Association Sale, that have a designation as a "Potential Carrier" to have these animals tested before they are sold in the Mississippi Angus Association Sale on May 5, 2018 and any sale hereafter sponsored by the Mississippi Angus Association. Let it further be known that any disputes concerning the testing of AM, NH or CA on any known genetic defects on any animal sold through the Mississippi Angus Association should be settled between the seller and the buyer. The **Mississippi Angus Association and American Livestock Brokers** do not assume any responsibility for any registered Angus animal, designated as a "Potential Carrier" and sold through its sponsored sales that have not been tested by any approved American Angus Association lab.

NOTICE: Get your consignments in early!!! Pen assignments will be made in order consignments received.

Registered Angus Female Sale Requirements by the board are listed as follows:

1. Any female 24 months old or older must be "safe in calf."
2. Any cow with a calf over 8 months old must be "safe in calf."
3. No cow over 8 years old accepted; therefore the cut off date is 1-1-2010. No cattle born before this date accepted.
4. 2017 DUES MUST BE PAID BEFORE CONSIGNING CATTLE.
5. All animals selling, to include calves at side, must have basic EPDs.
6. A limited number of bulls can be taken, if female numbers are short. First, priority will be given to females.

Large numbers consigned will attract a large crowd of enthusiastic buyers and I urge you to send in consignments today! I will be looking forward to working with you on another successful sale at Hinds Community College at Raymond, MS. If you have any questions, please contact me. I thank you for the opportunity to work with you on this marketing endeavor.

Sincerely,
Jarvene Shackelford

DO NOT DELAY – MAIL, PHONE OR E-MAIL YOUR CONSIGNMENT TODAY!

Please fill out and sign the attached forms and return promptly to ALB.

Start Promoting This Sale Today!

Announce sale date • MAY 5, 2018 • at any cattle function.



PLEASE PRINT CLEARLY.

*****Copy if needed prior to filling out form.**

CONSIGNOR INFORMATION

Mississippi Angus Association 2018 Sale

Name: _____ Farm Name: _____
 Name to make settlement check payable to: _____
 Herd Certification #: _____ Email Address: _____
 Address: _____
 City: _____ State: _____ Zip: _____
 Phone: _____ Cell Phone: _____ Fax Number: _____

Name: _____ Tattoo#: _____ Reg.#: _____
 ANIMAL TYPE: PAIR BRED COW BRED HEIFER OPEN HEIFER
 Calf At Side: Heifer or Bull DOB: _____ Tattoo #: _____ Reg. #: _____
 Sire of Calf: Name: _____ Reg. #: _____
 Bred A.I.: Sire Name: _____ Date: _____ Reg. #: _____
 Pasture Exposed to: Sire Name: _____ Date: _____ Reg. #: _____
 Footnote: _____

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 Bred A.I.: Sire Name: _____ Date: _____ Reg. #: _____
 Pasture Exposed to: Sire Name: _____ Date: _____ Reg. #: _____
 Footnote: _____

SIGNATURE OF OWNER

DATE OF SIGNATURE

By signature affixed above I agree to abide by all Mississippi Angus Association rules as well as the Sale Agreement Contract plus terms and conditions listed in sale catalog between the Mississippi Angus Association and American Livestock Brokers.